



PLANNING

Whether you are a startup with a great idea or a business with an excellent product, you can only go so far without a roadmap—a business plan. A business plan is a strategic document that outlines a company's goals, strategies for achieving them, and the time frame for their achievement. It covers aspects like market analysis financial projections, and organizational structure, serving as a roadmap for business growth and a tool to secure funding. A solid plan allows a business to weather current

market challenges, pivot quickly in the face of crisis, and plan for future growth. It is one of the main sources lending institution use to access your company's viability.

At Cadre Works, we help you develop a strong, viable plan to present to financial institutions across all business sectors. We tell your story in a manner that demonstrates to lender your company's worth.

CAPITAL PROCUREMENT

There are no true paths to getting the right bank or funding source, however, we have established a team of professionals that will work with you for your greater good. Cadre Works' belief is that every capital request is fundable. We create plan strategies that **mitigate the overall cost of borrowing** and provide you with some *new income* for your business pursuits all being paid from the loan advances.



By **boosting your asset position**, we can also build an exit investment strategy formula for your company's success. Our funding source has a veritable plethora of programs and platforms; our job is to create a portrait of your firm, along with financial details, allowing them to match you to several potential and interested source collaborated on various multi-million-dollar insurance clients buy insurance via trust and business platforms.

We bring with us a complete array of expertise, services and successes working with public and private sector businesses, and professionals involving business and government:

- Funding and Finance Consultation
- Contract Negotiations
- Mergers & Acquisitions
- Regulatory Compliance
- Risk Management/Strategic Planning
- Consultation and Management Estate Planning
- Vendor Agreements
- Business Contracts

Cadre Works stands ready to work with you. The primary function of our firm is to make your capital request for the expansion of your business as effortless as possible. What that means is our systems and processes give your business a "look" and we prepare that "look" to the funding source via a comprehensive presentation packet. This comprehensive presentation follows the funding requirements of the various funding sources. By packaging your company's "look" correctly we avoid delays on both sides; you, the business owner, and the funding source. The more information lenders receive, the fewer questions they may have.

MERGERS & ACQUISITIONS

Cadre Works has been at market for confidential mergers & acquisitions for the US. We work with owners who expect the professional representation. of knowledge and provide you a competitive confidentially marketing and maximum value. M&A can different transactions as



the forefront of the business sales and companies throughout companies and their highest degree of We provide a broad base experience enables us to edge when it comes to selling your business for include a number of detailed below.

- **Merger:** In a [merger](#), the boards of directors for two companies approve the combination and seek [shareholders'](#) approval. After the merger, the acquired company ceases to exist and becomes part of the acquiring company
- **Acquisition:** In a simple [acquisition](#), the acquiring company obtains the majority stake in the acquired firm, which does not change its name or legal structure.
- **Consolidation:** A consolidation creates a new company. Stockholders of both companies must approve the consolidation, and after the approval, they receive common [equity](#) shares in the new firm.
- **Tender Offer:** In a [tender offer](#), one company offers to purchase the outstanding stock of the other firm at a specific price. The acquiring company communicates the offer directly to the other company's shareholders, bypassing the management and board of directors. While the acquiring company may continue to exist - especially if there are certain dissenting shareholders - most tender offers result in mergers.
- **Acquisition of Assets:** In the purchase of assets, one company acquires the assets of another company. The company whose assets are being acquired must obtain approval from its shareholders. The purchase of assets is typical during [bankruptcy](#) proceedings, where other companies bid for various assets of the bankrupt company, which is liquidated upon the final transfer of assets to the acquiring firm(s).
- **Management Acquisition:** In a management acquisition, also known as a [management-led buyout](#) (MBO), the executives of a company purchase a controlling stake in a company, making it private. Often, these former executives' partner with a financier or former corporate officers in order to help fund a transaction. Such an M&A transaction is typically financed disproportionately with debt, and the majority of shareholders must approve it.

We at Cadre Works LLC work hand-in-hand with our clients in the M&A arena for mergers or acquisitions in excess of \$2 million. Our legal team is available to help in whatever direction you choose to go.

CONTRACT NEGOTIATIONS

When it comes to contract negotiations our main goal is for each party to be satisfied with the rights and obligations assigned to them and to help to ensure that the terms set out are as



favorable as possible for both parties, with as little risk as possible. To achieve this, we employ a "Principled Negotiation" method where we negotiate from a place of mutual gains where we work with you to determine the key issues to negotiate and base the decision on faire standards. We believe that this method is straight forward and promotes better collaboration between parties.

At Cadre Works we understand that a poorly conducted negotiation can saddle your company with arduous legal obligation for years. Knowing when to negotiate a contract is just as important as knowing which terms to negotiate. We know that asking for the wrong things at the wrong time can jeopardize the deal or result in your requests going unheard. We also understand the importance of timeliness.

We strive to ensure that a contract is mutually beneficial for both parties and that the new business relationships are free from conflict and confusion.